

This report was made on February 10th.

For January 2021, Cash; Investment; and net Accounts Receivable balances are \$5.0m with 288 days cash on hand, an increase of 3 from December. The Current Ratio, current assets over current liabilities, is 7.15 to 1. At January's close, 86% of the non SABG (Substance Use Block Grant payable by Arizona Complete Health) Client Accounts Receivable is aged at 90 days or less, down from 88% last month. Pretrial's balance from August/September is outstanding. Excluding the Pretrial balance, amounts aged less than 90 days is 91%.

The Net Loss for January is (\$27,804), a favorable variance of \$1,387 to the budgeted loss. The Operating loss for January is (\$13,373), compared to December's Operating gain of \$11,368. In January current liabilities were recognized for the annual 40 hour sick time accrual in the amount of \$37k.

Year-to-date, there is a Net Loss of (\$119,663), a favorable variance of \$78,797 to the budgeted loss. For the four months ended January 31, 2022, Operations ended with a loss of (\$64,283) as compared to a budgeted loss of (\$161,807). Operating Income is \$43,952 [102%] over budget and Expenses are (\$53,948) [97%] less than budget.

The Haven
Statement of Financial Position
As of January 31, 2022

	Jan 31, 22	Dec 31, 21	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
Cash & Equivalents	232,225	186,784	45,441	24%
1170 · Petty Cash	800	800	0	0%
Total Checking/Savings	233,025	187,584	45,441	24%
Accounts Receivable				
1199 · Accounts Receivable	894,067	881,361	12,705	1%
1201 · (Reserve for Uncollectible A/R)	-249,476	-242,585	-6,891	-3%
Total Accounts Receivable	644,591	638,776	5,815	1%
Other Current Assets				
Investments	4,168,750	4,168,750	0	0%
Other Receivables	1,620	1,620	0	0%
Prepaid Expenses	118,431	125,052	-6,621	-5%
Total Other Current Assets	4,288,802	4,295,422	-6,621	-0%
Total Current Assets	5,166,417	5,121,782	44,635	1%
Fixed Assets				
Fixed Assets	3,665,478	3,701,158	-35,680	-1%
1605 · Software	267,413	266,803	610	0%
Total Fixed Assets	3,932,891	3,967,961	-35,070	-1%
TOTAL ASSETS	9,099,308	9,089,744	9,565	0%
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
Accounts Payable Account	36,184	40,117	-3,934	-10%
Total Accounts Payable	36,184	40,117	-3,934	-10%
Credit Cards				
2006.89 · Chase Visa	4,123	3,594	529	15%
Total Credit Cards	4,123	3,594	529	15%
Other Current Liabilities				
Accrued Expenses	374,730	312,508	62,222	20%
2060 · Deferred revenues	94,460	94,460	0	0%
2062.1 · Copier Lease - current portion	10,137	10,056	81	1%
2062.2 · Campbell Oper Lease Current	236,770	234,906	1,864	1%
27778 · Current Portion Mortgage	15,852	15,791	61	0%
Total Other Current Liabilities	731,949	667,721	64,228	10%
Total Current Liabilities	772,256	711,433	60,823	9%
Long Term Liabilities				
2851 · Mortgage 3727 E Glenn	630,574	631,984	-1,410	-0%
2852 · Copier Lease - long term portio	31,155	32,037	-882	-3%
2853 · Campbell Oper Lease Long	1,983,323	2,004,485	-21,162	-1%
Total Long Term Liabilities	2,645,051	2,668,505	-23,454	-1%
Total Liabilities	3,417,307	3,379,938	37,369	1%
Equity				
Net Assets	1,301,442	1,301,442	0	0%
3900 · Net Assets without Restrictions	4,500,221	4,500,221	0	0%
Net Income	-119,662	-91,857	-27,805	-30%
Total Equity	5,682,002	5,709,806	-27,805	-1%
TOTAL LIABILITIES & EQUITY	9,099,308	9,089,744	9,565	0%

The Haven
Actual Performance VS Budget
January 2022

	Jan 22	Budget	\$ Over Budget	% of Budget	Oct '21 - Jan 22	YTD Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense								
Income								
40001 · Government and Tribal	513,707	534,125	-20,418	96%	1,912,481	1,917,634	-5,153	100%
40002 · Insurance / SelfPay	605				18,811	0	18,811	100%
40006 · Contributions/Donations	2,871	2,179	692	132%	88,710	68,660	20,050	129%
40007 · Miscellaneous Income	0				10,244	0	10,244	100%
Total Income	517,183	536,304	-19,121	96%	2,030,246	1,986,294	43,952	102%
Cost of Goods Sold								
50001 · Salaries and Wages	389,929	386,817	3,112	101%	1,512,042	1,520,904	-8,862	99%
5000111 · Contracted Labor	26,424	33,259	-6,835	79%	118,593	137,118	-18,525	86%
50002 · Facilities Rental	28,998	28,728	270	101%	115,883	114,912	971	101%
50004 · Advertising and Marketing	4,094	5,809	-1,715	70%	10,757	18,906	-8,149	57%
50005 · Supplies	18,658	26,562	-7,904	70%	99,337	107,646	-8,309	92%
50005.1 · Bad debt	0				0	0	0	0%
50006 · Housekeeping and Food	27,243	23,674	3,569	115%	93,941	95,319	-1,378	99%
50007 · Meetings and Conferences	1,311	5,911	-4,600	22%	7,435	14,338	-6,903	52%
50008 · Dues and Subscriptions	7,928	9,383	-1,455	84%	26,516	27,737	-1,221	96%
50009 · Miscellaneous Expense	769	1,552	-783	50%	3,991	6,248	-2,257	64%
5570 · Property and Equipment Rental	815	609	206	134%	4,356	2,436	1,920	179%
5710-1 · Fundraising Expenses	0	0	0	0%	1,447	1,000	447	145%
5815 · Insurance	4,592	4,144	448	111%	18,369	16,019	2,350	115%
60001 · Travel	2,969	3,948	-979	75%	13,042	16,224	-3,182	80%
600012 · Postage & Shipping	262	365	-103	72%	435	714	-279	61%
6110 · Repairs and Maintenance	1,976	6,944	-4,968	28%	13,171	20,446	-7,275	64%
6111 · Utilities	11,922	10,172	1,750	117%	44,526	37,822	6,704	118%
Total COGS	527,890	547,877	-19,987	96%	2,083,841	2,137,789	-53,948	97%
Gross Profit	-10,707	-11,573	866	93%	-53,595	-151,495	97,900	35%
Expense								
Expenses (GA)	-5				85			
5910 · Interest Expense	2,671	2,668	3	100%	10,603	10,312	291	103%
Total Expense	2,666	2,668	-2	100%	10,688	10,312	376	104%
Net Ordinary Income	-13,373	-14,241	868	94%	-64,283	-161,807	97,524	40%
Other Income/Expense								
Other Income								
40008 · Investment Income (Loss)	33	50	-17	66%	2,072	23,116	-21,044	9%
7006 · Gain from insurance proceeds	0				2,759			
Total Other Income	33	50	-17	66%	4,831	23,116	-18,285	21%
Other Expense								
5510-1 · Depreciation & Amort Expense	14,464	15,000	-536	96%	58,894	59,769	-875	99%
7005 · Gain/Loss on Disposal of Assets	0				1,317			
Total Other Expense	14,464	15,000	-536	96%	60,211	59,769	442	101%
Net Other Income	-14,431	-14,950	519	97%	-55,380	-36,653	-18,727	151%
Net Income	-27,804	-29,191	1,387	95%	-119,663	-198,460	78,797	60%