

This report was made on October 14th.

For September 2022, Cash; Investment; and net Accounts Receivable balances are \$4.9m with 254 days cash on hand, a decrease of 40 from August. There was a \$120,000 ARPA disbursement and pre-payments of many insurances in September. The Current Ratio, current assets over current liabilities, is 7.47 to 1. At September's close, 95% of the non-SABG (Substance Use Block Grant payable by Arizona Complete Health) Client Accounts Receivable is aged at 90 days or less.

The Net deficit for September is (\$192,564), an unfavorable variance to budget of \$196,486. The Operating deficit for September is (\$93,178). The Operating deficit is primarily attributable to down-sizing in Outpatient due to lack of Therapist providers. The Net deficit includes unrealized investment changes in valuation for the 4th quarter of this fiscal year.

For the fiscal year ended September 30, 2022, there is a Net Deficit of (144,562), an unfavorable variance of \$137,852 to budget. Operations ended with a surplus of \$336,754 as compared to a budgeted surplus of \$78,464. Operating Income was \$506,669 [8%] greater than budget and Expenses were at 4% greater than budget for the year.

10:37 AM

10/14/22

Accrual Basis

The Haven
Statement of Financial Position
As of September 30, 2022

	Sep 30, 22	Aug 31, 22	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
Cash & Equivalents	336,980	749,609	-412,629	-55%
1170 · Petty Cash	670	715	-45	-6%
Total Checking/Savings	337,650	750,323	-412,674	-55%
Accounts Receivable				
1199 · Accounts Receivable	587,906	653,330	-65,424	-10%
1201 · (Reserve for Uncollectible A/R)	-177,690	-137,417	-40,273	-29%
Total Accounts Receivable	410,216	515,913	-105,697	-21%
Other Current Assets				
Investments	4,160,261	4,244,637	-84,377	-2%
Other Receivables	5,881	-44,683	50,565	113%
Prepaid Expenses	164,383	66,307	98,076	148%
Total Other Current Assets	4,330,525	4,266,261	64,264	2%
Total Current Assets	5,078,391	5,532,497	-454,107	-8%
Fixed Assets				
Fixed Assets	3,456,559	3,454,349	2,210	0%
1605 · Software	272,303	272,303	0	0%
1615 · Construction in Progress	5,843	0	5,843	100%
Total Fixed Assets	3,734,705	3,726,652	8,053	0%
TOTAL ASSETS	8,813,095	9,259,149	-446,054	-5%
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
Accounts Payable Account	72,558	63,590	8,967	14%
Total Accounts Payable	72,558	63,590	8,967	14%
Credit Cards				
2006.89 · Chase Visa	6,858	7,696	-838	-11%
Total Credit Cards	6,858	7,696	-838	-11%
Other Current Liabilities				
Accrued Expenses	211,791	331,598	-119,807	-36%
2060 · Deferred revenues	131,167	251,028	-119,861	-48%
2062.1 · Copier Lease - current portion	10,801	10,720	80	1%
2062.2 · Campbell Oper Lease Current	229,523	256,431	-26,908	-11%
27778 · Current Portion Mortgage	17,589	16,278	1,311	8%
Total Other Current Liabilities	600,871	866,057	-265,185	-31%
Total Current Liabilities	680,287	937,343	-257,056	-27%
Long Term Liabilities				
2851 · Mortgage 3727 E Glenn	617,493	620,193	-2,700	-0%
2852 · Copier Lease - long term portio	23,840	24,780	-940	-4%
2853 · Campbell Oper Lease Long	1,834,374	1,827,168	7,206	0%
Total Long Term Liabilities	2,475,706	2,472,140	3,566	0%
Total Liabilities	3,155,993	3,409,483	-253,490	-7%
Equity				
Net Assets	1,316,267	1,316,267	0	0%
3900 · Net Assets without Restrictions	4,485,396	4,485,396	0	0%
Net Income	-144,561	48,003	-192,564	-401%
Total Equity	5,657,102	5,849,666	-192,564	-3%
TOTAL LIABILITIES & EQUITY	8,813,095	9,259,149	-446,054	-5%

The Haven
Actual Performance VS Budget
September 2022

	Sep 22	Budget	\$ Over Budget	% of Budget	Oct '21 - Sep 22	YTD Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense								
Income								
40001 - AHCCCS & Judicial	543,339	534,125	9,214	102%	6,402,486	6,190,637	211,849	103%
40002 - Insurance / SelfPay	3,600	0	3,600	100%	33,776	0	33,776	100%
40006 - Contributions/Grants	137,394	70,037	67,357	196%	765,612	515,388	250,224	149%
40007 - Miscellaneous Income	182				10,820	0	10,820	100%
Total Income	684,515	604,162	80,353	113%	7,212,694	6,706,025	506,669	108%
Cost of Goods Sold								
50001 - Salaries and Benefits	497,478	403,489	93,989	123%	4,570,101	4,485,235	84,866	102%
500011 - Contracted Labor	49,079	29,361	19,718	167%	414,149	407,464	6,685	102%
50002 - Facilities Rental	45,890	49,171	-3,281	93%	364,758	365,179	-421	100%
50004 - Advertising and Marketing	6,644	5,273	1,371	126%	46,648	46,310	338	101%
50005 - Supplies	35,825	30,131	5,694	119%	346,259	337,581	8,678	103%
50005.1 - Bad debt	63,684	0	63,684	100%	133,256	7,000	126,256	1,904%
50006 - Housekeeping and Food	29,078	55,601	-26,523	52%	452,767	485,457	-32,690	93%
50007 - Meetings and Conferences	1,862	2,264	-402	82%	16,872	22,383	-5,511	75%
50008 - Dues and Subscriptions	3,682	989	2,693	372%	37,426	33,849	3,577	111%
50009 - Miscellaneous Expense	704	745	-41	94%	12,218	13,436	-1,218	91%
5570 - Property and Equipment Rental	751	609	142	123%	15,730	7,308	8,422	215%
5710-1 - Fundraising Expenses	0	0	0	0%	1,447	0	1,447	100%
5815 - Insurance	5,826	4,311	1,515	135%	57,842	51,171	6,671	113%
60001 - Travel	11,564	4,607	6,957	251%	80,627	64,143	16,484	126%
600012 - Postage & Shipping	-8	183	-191	-4%	1,426	2,224	-798	64%
6110 - Repairs and Maintenance	5,991	9,201	-3,210	65%	137,578	134,776	2,802	102%
6111 - Utilities	17,125	10,694	6,431	160%	155,664	134,623	21,041	116%
Total COGS	775,175	606,629	168,546	128%	6,844,768	6,598,139	246,629	104%
Gross Profit	-90,660	-2,467	-88,193	3,675%	367,926	107,886	260,040	341%
Expense								
Expenses (GA)	-53				0			
5910 - Interest Expense	2,571	2,415	156	106%	31,172	29,422	1,750	106%
Total Expense	2,518	2,415	103	104%	31,172	29,422	1,750	106%
Net Ordinary Income	-93,178	-4,882	-88,296	1,909%	336,754	78,464	258,290	429%
Other Income/Expense								
Other Income								
40008 - Investment Income (Loss)	-84,376	23,804	-108,180	-354%	-325,000	94,595	-419,595	-344%
7006 - Gain from insurance proceeds	0	0	0	0%	22,390	0	22,390	100%
7015 - Debt Forgiven	0	0	0	0%	0	0	0	0%
Total Other Income	-84,376	23,804	-108,180	-354%	-302,610	94,595	-397,205	-320%
Other Expense								
5510-1 - Depreciation & Amort Expense	15,010	15,000	10	100%	177,389	179,769	-2,380	99%
7005 - Gain/Loss on Disposal of Assets	0				1,317			
Total Other Expense	15,010	15,000	10	100%	178,706	179,769	-1,063	99%
Net Other Income	-99,386	8,804	-108,190	-1,129%	-481,316	-85,174	-396,142	565%
Net Income	-192,564	3,922	-196,486	-4,910%	-144,562	-6,710	-137,852	2,164%

The Haven
Trended Statement of Activities
October 2021 through September 2022

	Oct 21	Nov 21	Dec 21	Jan 22	Feb 22	Mar 22	Apr 22	May 22	Jun 22	Jul 22	Aug 22	Sep 22	TOTAL
Ordinary Income/Expense													
Income													
40001 · AHCCCS & Judicial	474,712	420,704	508,938	519,466	496,969	581,224	581,899	560,624	534,407	573,248	606,957	543,339	6,402,487
40002 · Insurance / SelfPay	5,037	9,923	3,246	605	810	1,365	1,170	4,090	360	1,380	2,190	3,600	33,776
40006 · Contributions/Grants	23,626	17,167	57,046	2,871	19,135	116,453	76,746	66,921	134,457	28,914	84,885	137,394	765,615
40007 · Miscellaneous Income	10,000	66	178	0	13	160	13	13	168	0	26	182	10,819
Total Income	513,375	447,860	569,408	522,942	516,927	699,202	659,828	631,648	669,392	603,542	694,058	684,515	7,212,697
Cost of Goods Sold													
50001 · Salaries and Benefits	363,013	357,670	418,845	389,227	341,013	346,001	345,483	346,493	473,254	361,834	329,790	497,478	4,570,101
5000111 · Contracted Labor	31,037	30,665	26,879	25,574	49,412	24,857	21,224	29,628	38,833	41,437	45,523	49,079	414,148
50002 · Facilities Rental	28,961	28,961	28,961	28,998	28,998	28,998	28,998	28,997	28,998	28,998	28,998	45,890	364,756
50004 · Advertising and Marketing	3,449	1,786	1,427	4,094	1,904	5,804	3,325	4,585	3,014	5,756	4,859	6,644	46,647
50005 · Supplies	34,830	25,167	22,470	21,045	33,034	41,465	24,595	23,654	23,275	29,877	31,022	35,825	346,259
50005.1 · Bad debt	0	0	6,335	1,286	10,273	0	0	0	0	1,400	50,278	63,684	133,256
50006 · Housekeeping and Food	22,506	21,754	22,438	23,760	17,523	30,672	76,928	66,720	26,545	34,107	80,735	29,078	452,766
50007 · Meetings and Conferences	2,821	455	2,007	1,311	810	4,171	740	993	374	777	551	1,862	16,872
50008 · Dues and Subscriptions	8,176	4,292	5,944	7,928	1,539	985	377	1,351	622	400	2,130	3,682	37,426
50009 · Miscellaneous Expense	631	1,127	1,161	768	816	19	1,249	568	7,548	-3,401	1,027	704	12,217
5570 · Property and Equipment Rental	334	2,394	813	816	2,109	836	820	2,955	815	794	2,294	751	15,731
5710-1 · Fundraising Expenses	0	1,447	0	0	0	0	0	0	0	0	0	0	1,447
5815 · Insurance	4,592	4,592	4,750	4,750	4,750	4,750	4,750	4,770	4,770	4,770	4,770	5,826	57,840
60001 · Travel	2,780	2,089	5,203	2,998	3,912	4,383	9,430	10,374	8,311	10,460	9,121	11,564	80,625
600012 · Postage & Shipping	-86	67	192	262	0	341	14	192	23	46	383	-8	1,426
6110 · Repairs and Maintenance	2,526	4,800	5,820	4,143	19,251	3,135	32,186	17,073	17,570	9,591	15,492	5,991	137,578
6111 · Utilities	11,220	9,977	11,406	11,931	12,209	11,754	10,278	12,006	15,317	15,647	16,793	17,125	155,663
Total COGS	516,790	497,243	564,651	528,891	527,553	508,171	560,397	550,359	649,269	542,493	623,766	775,175	6,844,758
Gross Profit	-3,415	-49,383	4,757	-5,949	-10,626	191,031	99,431	81,289	20,123	61,049	70,292	-90,660	367,939
Expense													
Expenses (GA)	110	-10	-10	-5	-26	21	0	0	0	0	-27	-53	0
5910 · Interest Expense	2,632	2,694	2,607	2,671	2,660	2,423	2,636	2,550	2,613	2,527	2,589	2,571	31,173
Total Expense	2,742	2,684	2,597	2,666	2,634	2,444	2,636	2,550	2,613	2,527	2,562	2,518	31,173
Net Ordinary Income	-6,157	-52,067	2,160	-8,615	-13,260	188,587	96,795	78,739	17,510	58,522	67,730	-93,178	336,766

