

The Haven Financial Report bullets

Revenue:

- Revenue for December was \$610,855
- December's Revenue is less than the budget by \$187,524 – 23% of budget
- Year to Date Revenue is \$1,612,152 79% of budget (-\$427,735)

Expense

- Expenses for December were \$706,949
- December's Expenses are less than budget by \$68,220 – 5% of budget
- Year to Date Expense is \$1,841,663 89% of budget (-\$219,454)

Bottom Line

- December's Operating deficit was (\$97,989) an unfavorable variance to budget of -118,475 (-478%)
- Year to Date the Operating deficit is (\$237,010) an unfavorable variance to budget of -\$207,463 (-802%)

Balance Sheet

- Cash balances are: \$195,044 in checking, \$3,963,251 in investments.
- Net client Accounts Receivables \$386,554 – 86% aged 90-days or less.
- Accounts Payable and Credit Card balances are \$96,033
- Payroll are accruals \$296,351

Other

- Total Federal funds income was \$351,682
- Days of Cash + AR + Investments on hand 222
- Current Ratio 6.84:1
- Donor Restricted Fund Balances \$182,947
- Audit for 2022 complete

The Haven
Statement of Financial Position
As of December 31, 2022

	Dec 31, 22	Nov 30, 22	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
Cash & Equivalents	194,374	290,195	-95,820	-33%
1170 · Petty Cash	670	670	0	0%
Total Checking/Savings	195,044	290,865	-95,820	-33%
Accounts Receivable				
1199 · Accounts Receivable	618,962	781,349	-162,387	-21%
1201 · (Reserve for Uncollectible A/R)	-194,330	-216,099	21,769	10%
Total Accounts Receivable	424,632	565,250	-140,618	-25%
Other Current Assets				
Investments	3,963,261	3,963,261	0	0%
Other Receivables	5,881	5,881	0	0%
Prepaid Expenses	121,098	110,981	10,117	9%
Total Other Current Assets	4,090,240	4,080,123	10,117	0%
Total Current Assets	4,709,916	4,936,238	-226,322	-5%
Fixed Assets				
Fixed Assets	3,453,997	3,491,745	-37,748	-1%
1605 · Software	302,303	272,303	30,000	11%
1615 · Construction in Progress	5,843	5,843	0	0%
Total Fixed Assets	3,762,143	3,769,891	-7,748	-0%
TOTAL ASSETS	8,472,059	8,706,129	-234,070	-3%
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Accounts Payable				
Accounts Payable Account	66,403	76,279	-9,876	-13%
Total Accounts Payable	66,403	76,279	-9,876	-13%
Credit Cards				
2006.89 · Chase Visa	29,630	35,250	-5,620	-16%
Total Credit Cards	29,630	35,250	-5,620	-16%
Other Current Liabilities				
Accrued Expenses	296,351	255,960	40,391	16%
2060 · Deferred revenues	9,597	131,167	-121,570	-93%
2062.1 · Copier Lease - current portion	11,063	10,975	88	1%
2062.2 · Campbell Oper Lease Current	257,597	255,679	1,918	1%
27778 · Current Portion Mortgage	17,775	17,714	62	0%
Total Other Current Liabilities	592,384	671,495	-79,111	-12%
Total Current Liabilities	688,418	783,025	-94,607	-12%
Long Term Liabilities				
2851 · Mortgage 3727 E Glenn	612,961	614,500	-1,540	-0%
2852 · Copier Lease - long term portio	20,974	21,937	-963	-4%
2853 · Campbell Oper Lease Long	1,746,889	1,768,662	-21,773	-1%
Total Long Term Liabilities	2,380,823	2,405,099	-24,276	-1%
Total Liabilities	3,069,240	3,188,123	-118,883	-4%
Equity				
Net Assets				
3900 · Net Assets without Restrictions	1,328,847	1,328,847	0	0%
Net Income	4,362,941	4,362,941	0	0%
	-288,970	-173,783	-115,187	-66%
Total Equity	5,402,819	5,518,005	-115,187	-2%
TOTAL LIABILITIES & EQUITY	8,472,059	8,706,129	-234,070	-3%

The Haven Actual Performance VS Budget December 2022

	Dec 22	Budget	\$ Over Budget	% of Budget	Oct - Dec 22	YTD Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense								
Income								
40001 · AHCCCS & Judicial	426,328	587,111	-160,783	73%	1,342,104	1,761,333	-419,229	76%
40002 · Insurance / SelfPay	1,125	2,546	-1,421	44%	3,685	7,638	-3,953	48%
40006 · Contributions/Grants	183,198	208,722	-25,524	88%	266,094	270,916	-4,822	98%
40007 · Miscellaneous Income	204				269			
Total Income	610,855	798,379	-187,524	77%	1,612,152	2,039,887	-427,735	79%
Expense								
50001 · Salaries and Benefits	524,544	566,087	-41,543	93%	1,254,277	1,403,822	-149,545	89%
5000111 · Contracted Labor	56,667	51,033	5,634	111%	170,942	155,109	15,833	110%
50002 · Facilities Rental	28,998	29,060	-62	100%	86,994	87,180	-186	100%
50004 · Advertising and Marketing	6,840	2,703	4,137	253%	18,318	8,109	10,209	226%
50005 · Supplies	24,598	38,648	-14,050	64%	77,371	114,650	-37,279	67%
50005.1 · Bad debt	0	0	0	0%	563	0	563	100%
50006 · Housekeeping and Food	26,037	47,183	-21,146	55%	102,465	141,549	-39,084	72%
50007 · Meetings and Conferences	1,589	4,190	-2,601	38%	4,350	31,698	-27,348	14%
50008 · Dues and Subscriptions	601	1,157	-556	52%	3,432	12,741	-9,309	27%
50009 · Miscellaneous Expense	559	1,022	-463	55%	2,688	3,448	-760	78%
5670 · Property and Equipment Rental	813	1,417	-604	57%	4,186	3,217	969	130%
5710-1 · Fundraising Expenses	0	0	0	0%	0	0	0	0%
5815 · Insurance	8,188	5,240	2,948	156%	18,743	15,615	3,128	120%
60001 · Travel	6,848	7,611	-763	90%	26,070	24,125	1,945	108%
600012 · Postage & Shipping	242	127	115	191%	4,811	381	4,430	1,263%
6110 · Repairs and Maintenance	7,451	7,330	121	102%	25,528	22,640	2,888	113%
6111 · Utilities	12,974	12,361	613	105%	40,925	36,833	4,092	111%
Total Expenses	706,949	775,169	-68,220	91%	1,841,663	2,061,117	-219,454	89%
Gross Profit	-96,094	23,210	-119,304	-414%	-229,511	-21,230	-208,281	1,081%
Expense								
Expenses (GA)	-573				-13			
5910 · Interest Expense	2,468	2,724	-256	91%	7,512	8,317	-805	90%
Total Expense	1,895	2,724	-829	70%	7,499	8,317	-818	90%
Net Ordinary Income	-97,989	20,486	-118,475	-478%	-237,010	-29,547	-207,463	802%
Other Income/Expense								
Other Income								
40008 · Investment Income (Loss)	2	-5,161	5,163	-0%	17	-5,161	5,178	-0%
7006 · Gain from insurance proceeds	0	0	0	0%	0	0	0	0%
7015 · Debt Forgiven	0	0	0	0%	0	0	0	0%
Total Other Income	2	-5,161	5,163	-0%	17	-5,161	5,178	-0%
Other Expense								
5510-1 · Depreciation & Amort Expense	17,201	16,346	855	105%	51,977	49,037	2,940	106%
Total Other Expense	17,201	16,346	855	105%	51,977	49,037	2,940	106%
Net Other Income	-17,199	-21,507	4,308	80%	-51,960	-54,198	2,238	96%
Net Income	-115,188	-1,021	-114,167	11,282%	-288,970	-83,745	-205,225	345%

Current Month	12/31/2022	last month	change
cash	195,044	291,597	(96,553)
net AR	424,632	565,250	(140,618)
investments	3,963,261	3,963,261	-
	4,582,937	4,820,108	(237,171)
days in the year	92	61	
Operating expense YTD	1,849,162	1,138,511	
depr	51,977	34,777	
	1,901,139	1,173,288	
cost per day	\$ 20,664.55	\$ 19,234.23	\$ 1,430.32
days \$ on hand	222	251	(29)
current A's	4,709,916	4,936,970	
current L's	688,418	782,510	
average income	1,612,152	446,221	91,163
average expense	1,901,139	576,393	57,320
	6.84	6.31	0.53
current ratio - bigger is better	3	3	
current ratio	3	3	
current a's / current l's	7.44	6.31	1.13
defensive interval	39	39	
debt service ratio	(0.37)	(0.37)	
net income (loss) to current portion of ltd	19,229	19,229	
avg daily oper cost	19,229	19,229	
cost / # days in year	19	19	
cost per unit of service	\$ 199.93	\$ 189.18	\$ 10.75

	oct	nov	dec	jan	feb	mar	apr	may	jun	jul	aug	sep	total
res	1349	1085	1007	123	151	182	212	243	273	304	335	365	9509
op/top	1609	1368	2118										895
PSE/TP	352	381	162										68
intake	27	21	20										80
total	3337	2885	3307	0	0	0	0	0	0	0	0	0	5,810
YTD	31	30	31	31	28	31	30	31	30	31	31	30	365
budget month													80
bud yrd													17,430
actual 2 Bud var													(7,921)
average													1189
FY 2022													13,912
FY 2021													11,753
FY 2020													12,731
FY 2019													14,909
12/31/2022 year to date													933,343
Cost in Program													143,431
Overhead (G&A, Development)													78,881
Cost per Unit of Service													312.02
op/top													499,838
intake													143,431
res													126.25
total													1,160.01

QMPI Indicators 2022	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Target	Dec variance	YTD	average	
Bed Days H0018	1349	1095	1007										1,501	(494) unfav	-33%	23%	1,150
Res ADC	44	37	32										48	(16) unfav	-32%	22%	435
IOP/OP Units of service H0015	441	394	469										792	(323) unfav	-41%	45%	1,264
IOP/OP Units of service H0004	1,168	974	1,649										2,318	(669) unfav	-29%	45%	
Days Cash+AR on hand	252	251	222										365	(143) unfav	-39%		
Meet or Exceed Budget	-8%	-614%	-702%										100%	-802% unfav	-802%		
Days Sales Outstanding	57	51	34										35	(1) fav	-3%		
Cost per Unit of service	\$ 181.86	\$ 188.97	\$ 199.93										\$ 105.01	\$ 94.92 unfav	90%		

QMPI Indicators 2022	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Target	Sept variance	
Bed Days H0018	1167	933	1039	1039	1029	1033	1213	1220	1206	1473	1314	1246	1,395	(149) unfav	-11%
Res ADC	38	31	33	34	37	33	40	39	40	48	42	42	42.5	(1) unfav	35 oct -dec, 45 jan - sep
IOP/OP Units of service H0015	473	533	709	700	659	907	814	784	690	605	836	748	600	148 fav	Q2 goal changed to 600 from 500
IOP/OP Units of service H0004	2,442	1,180	1,309	1,540	1,495	1,472	1,331	1,259	1,375	1,853	1,822	1,423	1,609	(186) unfav	
Days Cash+AR on hand	295	288	286	288	284	277	295	299	282	286	294	254	365	(71) unfav	
Meet or Exceed Budget	70%	86%	19%	95%	125%	91%	225%	258%	53%	475%	235%	-1909%	100%	-335% unfav	
Days Sales Outstanding	44	40	49	45	44	39	46	43	51	41	34	44	39	5 unfav	
Cost per Unit of service	\$ 129.18	\$ 153.58	\$ 162.90	\$ 159.90	\$ 204.17	\$ 161.81	\$ 159.49	\$ 165.88	\$ 169.56	\$ 168.08	\$ 184.60	\$ 187.48	\$ 112.80	\$ 71.80 unfav	

QMPI Indicators 2021	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Target	Sept variance
Res ADC	38	32	33	31	35	30	33	35	32	28	27	33.93	30	4
IOP/OP Client Count	83	89	86	97	113	131	116	107	123	111	111	110	124.5	(15)
Days Cash+AR on hand	392	377	357	323	334	347	328	324	330	321	319	303	365	(62)
Res Bed Days	1168	950	1012	950	988	929	987	1072	963	870	846	1018	915	103
Billable Units of Service OP/IOP	2022	578	883	1080	1071	1205	895	3089	3370	3247	2867	2259	1801	458
Cost / Unit of Service	\$ 142.43	\$ 311.57	\$ 279.68	\$ 247.62	\$ 219.91	\$ 230.60	\$ 250.43	\$ 129.44	\$ 115.25	\$ 143.98	\$ 130.91	\$ 172.82	\$ 170.33	\$ 2.49
Income / Unit of Service	\$ 141.55	\$ 244.60	\$ 241.95	\$ 210.23	\$ 207.27	\$ 247.23	\$ 235.46	\$ 109.80	\$ 103.15	\$ 100.59	\$ 100.65	\$ 136.05	\$ 174.04	\$ (37.99)

**The Haven
Donor Restricted Fund Balances**

Donor	project	Balance		FY23		Balance	
		9/30/2022	12/31/2022	Additions	Releases	12/31/2022	12/31/2022
Altrusa	literature grant	552	431	-121		431	
Dental Services		4,602	4,602			4,602	
Various	Not Simply Red	497	497			497	
O'Reilly	Glenn outdoors	12,000	12,000			12,000	
O'Reilly	Residential - Upper Rec	210	210			210	
O'Reilly	Playground Eq Res	-	7,500			7,500	
Stonewall	Infrastructure Improvements	1,208	1,208			1,208	
Tohono O'odham	Native Ways	720	720			720	
Various	Wellbriety	2,455	2,455			2,455	
		<u>22,244</u>	<u>29,624</u>	<u>(121)</u>		<u>4,602</u>	<u>21,639</u>
		47,353.97					

books 431
Dental Infrastructure 4,602
books 431
Dental Infrastructure 12,000
7,500
1,208
720
2,455

Red & Weil Tohono O'odham 497

will probably use for Native Ways refresh at Weigel ceiling fans, new door, electronics - residential generator pavers & turf

Voevodsky Quasi Endowment
Stonewall 153,323
Voevodsky Honorarium 153,323
12/31/2022 (34,024)

Accts Rec 42,152.99
Reyn's 119,299
nbaz 1730 22,511
nbaz 5225
ovr (sht) (41,136.68)

Eddie's report

Balance	FY23		at 1/13/2023	
	9/30/2022	Additions	Releases	Balance
497	-	-	497	
2,455	-	-	2,455	
<u>2,952</u>	<u>-</u>	<u>-</u>	<u>2,952</u>	

Pass-Thru's
Not Simply Red
Wellbriety
Tribal Nations Tour