

## The Haven Financial Report bullets

### Revenue:

- Revenue for April was \$430,668 with an average daily census at Residential of 27 and average daily IOP day code billed of 47 (budget 48 and 43).
- April's Revenue is less than budget by \$201,611 (32%).
- For the seven months ended April 2025, revenue is \$3,703,931. Less than budget by \$697,213 (16%)
- Residential units of service were 50% of budget and Outpatient units were 92% of budget.

### Expense

- Operating Expenses for April were \$605,275.
- April's Expenses were more than budget by \$14,189 (2%)
- For the seven months ended April 2025, expenses are \$4,298,524. Less than budget by \$14,918 (0%)

### Bottom Line

- **April's Operating loss was (\$174,607) an unfavorable variance to budget of -\$215,800**
- **For the seven months ended April 2025, the Operating deficit is (\$594,593)**

### Balance Sheet

- Cash balances are: \$85,966 in checking and \$2,774,326 in investments.
- Net member and contributions Accounts Receivables \$651,943 94% of non-AIHP AHCCCS aged 90-days or less.
- Accounts Payable and Credit Card balances are \$167,823 with 65% aged at 30 days or less.
- Payroll accruals are (11 days' expense, vacation, and 403b) \$308,043.

### Other

- For the year Federal funds income is \$418,833. The Single-Audit (A-133) threshold for FY 25 is \$1m
- Days of Cash + AR + Investments on hand 183, 6.02 months, a decrease of 9.08 from March
- Current Ratio 4.44:1 – This includes all of the investments in current assets and 0 long term debt of approximately \$1.6m.
- Donor Restricted Fund Balances \$187,531 – Reyn's Fund balance 153,295

**The Haven**  
**Statement of Financial Position**  
**As of April 30, 2025**

|   | Apr 30, 25       | Mar 31, 25       | \$ Change       | % Change   |
|---|------------------|------------------|-----------------|------------|
| <b>ASSETS</b>                           |                  |                  |                 |            |
| <b>Current Assets</b>                   |                  |                  |                 |            |
| <b>Checking/Savings</b>                 |                  |                  |                 |            |
| Cash & Equivalents                      | 85,596           | 179,369          | -93,773         | -52%       |
| 1170 · Petty Cash                       | 370              | 370              | 0               | 0%         |
| <b>Total Checking/Savings</b>           | 85,966           | 179,739          | -93,773         | -52%       |
| <b>Accounts Receivable</b>              |                  |                  |                 |            |
| 1199 · Accounts Receivable              | 1,263,758        | 1,204,808        | 58,950          | 5%         |
| 1201 · (Reserve for Uncollectible A/R)  | -611,815         | -583,514         | -28,301         | -5%        |
| <b>Total Accounts Receivable</b>        | 651,943          | 621,294          | 30,649          | 5%         |
| <b>Other Current Assets</b>             |                  |                  |                 |            |
| Investments                             | 2,774,326        | 2,842,545        | -68,219         | -2%        |
| Other Receivables                       | 17,729           | 17,729           | 0               | 0%         |
| Prepaid Expenses                        | 93,751           | 91,443           | 2,308           | 3%         |
| <b>Total Other Current Assets</b>       | 2,885,806        | 2,951,717        | -65,911         | -2%        |
| <b>Total Current Assets</b>             | 3,623,715        | 3,752,750        | -129,035        | -3%        |
| <b>Fixed Assets</b>                     |                  |                  |                 |            |
| Fixed Assets                            | 2,644,518        | 2,683,703        | -39,185         | -1%        |
| 1605 · Software                         | 302,303          | 302,303          | 0               | 0%         |
| <b>Total Fixed Assets</b>               | 2,946,821        | 2,986,006        | -39,185         | -1%        |
| <b>TOTAL ASSETS</b>                     | <b>6,570,536</b> | <b>6,738,756</b> | <b>-168,220</b> | <b>-2%</b> |
| <b>LIABILITIES &amp; EQUITY</b>         |                  |                  |                 |            |
| <b>Liabilities</b>                      |                  |                  |                 |            |
| <b>Current Liabilities</b>              |                  |                  |                 |            |
| <b>Accounts Payable</b>                 |                  |                  |                 |            |
| Accounts Payable Account                | 124,628          | 108,364          | 16,264          | 15%        |
| <b>Total Accounts Payable</b>           | 124,628          | 108,364          | 16,264          | 15%        |
| <b>Credit Cards</b>                     |                  |                  |                 |            |
| 2006.89 · Chase Visa                    | 40,545           | 37,304           | 3,241           | 9%         |
| 2007.00 · NBAZ Visa                     | 2,650            | 3,302            | -652            | -20%       |
| <b>Total Credit Cards</b>               | 43,195           | 40,606           | 2,589           | 6%         |
| <b>Other Current Liabilities</b>        |                  |                  |                 |            |
| Accrued Expenses                        | 308,043          | 284,739          | 23,304          | 8%         |
| 2062.1 · Copier Lease - current portion | 4,469            | 5,563            | -1,094          | -20%       |
| 2062.2 · Campbell Oper Lease Current    | 316,530          | 314,262          | 2,268           | 1%         |
| 27778 · Current Portion Mortgage        | 19,616           | 19,545           | 71              | 0%         |
| <b>Total Other Current Liabilities</b>  | 648,658          | 624,109          | 24,549          | 4%         |
| <b>Total Current Liabilities</b>        | 816,481          | 773,079          | 43,402          | 6%         |
| <b>Long Term Liabilities</b>            |                  |                  |                 |            |
| 2851 · Mortgage 3727 E Glenn            | 568,473          | 570,101          | -1,628          | -0%        |
| 2853 · Campbell Oper Lease Long         | 1,047,153        | 1,074,879        | -27,726         | -3%        |
| <b>Total Long Term Liabilities</b>      | 1,615,626        | 1,644,980        | -29,354         | -2%        |
| <b>Total Liabilities</b>                | 2,432,107        | 2,418,059        | 14,048          | 1%         |
| <b>Equity</b>                           |                  |                  |                 |            |
| <b>Net Assets</b>                       | 1,349,219        | 1,354,090        | -4,871          | -0%        |
| 3900 · Net Assets without Restrictions  | 3,467,241        | 3,462,370        | 4,871           | 0%         |
| Net Income                              | -678,029         | -495,762         | -182,267        | -37%       |
| <b>Total Equity</b>                     | 4,138,431        | 4,320,698        | -182,267        | -4%        |
| <b>TOTAL LIABILITIES &amp; EQUITY</b>   | <b>6,570,538</b> | <b>6,738,757</b> | <b>-168,219</b> | <b>-2%</b> |

# The Haven

## Actual Performance VS Budget

April 2025

|                                       | Apr 25          | Budget         | \$ Over Budget  | % of Budget   |
|---------------------------------------|-----------------|----------------|-----------------|---------------|
| <b>Ordinary Income/Expense</b>        |                 |                |                 |               |
| <b>Income</b>                         |                 |                |                 |               |
| Release from Restriction              | 0               | -581           | 581             | 0%            |
| 40001 · AHCCCS & Judicial             | 379,597         | 505,642        | -126,045        | 75%           |
| 40002 · Insurance / SelfPay           | 0               | 1,422          | -1,422          | 0%            |
| 40006 · Contributions/Grants          | 51,071          | 125,785        | -74,714         | 41%           |
| 40007 · Miscellaneous Income          | 0               | 11             | -11             | 0%            |
| <b>Total Income</b>                   | <b>430,668</b>  | <b>632,279</b> | <b>-201,611</b> | <b>68%</b>    |
| <b>Gross Profit</b>                   | <b>430,668</b>  | <b>632,279</b> | <b>-201,611</b> | <b>68%</b>    |
| <b>Expense</b>                        |                 |                |                 |               |
| 50001 · Salaries and Benefits         | 393,545         | 400,441        | -6,896          | 98%           |
| 500011 · Professional Services        | 58,878          | 37,474         | 21,404          | 157%          |
| 50002 · Facilities Rental             | 29,225          | 29,114         | 111             | 100%          |
| 50004 · Advertising and Marketing     | 295             | 508            | -213            | 58%           |
| 50005 · Supplies                      | 25,078          | 26,698         | -1,620          | 94%           |
| 50005.1 · Bad debt                    | 21,222          | 3,105          | 18,117          | 683%          |
| 50006 · Housekeeping and Food         | 20,119          | 24,226         | -4,107          | 83%           |
| 50008 · Dues and Subscriptions        | 1,113           | 2,002          | -889            | 56%           |
| 50009 · Miscellaneous Expense         | 211             | 116            | 95              | 182%          |
| 5410-1 · Meetings & Conferences       | 1,845           | 4,137          | -2,292          | 45%           |
| 5570 · Property and Equipment Rental  | 1,111           | 927            | 184             | 120%          |
| 5710-1 · Fundraising Expenses         | 10              | 0              | 10              | 100%          |
| 5815 · Insurance Prop & Casualty      | 5,882           | 5,885          | -3              | 100%          |
| 5910 · Interest Expense               | 2,168           | 2,168          | 0               | 100%          |
| 60001 · Travel                        | 4,301           | 8,070          | -3,769          | 53%           |
| 600012 · Postage & Shipping           | 365             | 156            | 209             | 234%          |
| 6110 · Repairs and Maintenance        | 28,567          | 31,013         | -2,446          | 92%           |
| 6111 · Utilities                      | 11,340          | 15,046         | -3,706          | 75%           |
| 6999 · Uncategorized Expenses         | 0               |                |                 |               |
| <b>Total Expense</b>                  | <b>605,275</b>  | <b>591,086</b> | <b>14,189</b>   | <b>102%</b>   |
| <b>Net Ordinary Income</b>            | <b>-174,607</b> | <b>41,193</b>  | <b>-215,800</b> | <b>-424%</b>  |
| <b>Other Income/Expense</b>           |                 |                |                 |               |
| <b>Other Income</b>                   |                 |                |                 |               |
| 40008 · Investment Income (Loss)      | 6,907           | 375            | 6,532           | 1,842%        |
| <b>Total Other Income</b>             | <b>6,907</b>    | <b>375</b>     | <b>6,532</b>    | <b>1,842%</b> |
| <b>Other Expense</b>                  |                 |                |                 |               |
| 5510-1 · Depreciation & Amort Expense | 14,565          | 14,539         | 26              | 100%          |
| <b>Total Other Expense</b>            | <b>14,565</b>   | <b>14,539</b>  | <b>26</b>       | <b>100%</b>   |
| <b>Net Other Income</b>               | <b>-7,658</b>   | <b>-14,164</b> | <b>6,506</b>    | <b>54%</b>    |
| <b>Net Income</b>                     | <b>-182,265</b> | <b>27,029</b>  | <b>-209,294</b> | <b>-674%</b>  |

# The Haven

## Actual Performance VS Budget

April 2025

|                                       | Oct '24 - Apr 25 | YTD Budget       | \$ Over Budget  | % of Budget    |
|---------------------------------------|------------------|------------------|-----------------|----------------|
| <b>Ordinary Income/Expense</b>        |                  |                  |                 |                |
| <b>Income</b>                         |                  |                  |                 |                |
| Release from Restriction              | 0                | -4,070           | 4,070           | 0%             |
| 40001 · AHCCCS & Judicial             | 3,007,033        | 3,722,239        | -715,206        | 81%            |
| 40002 · Insurance / SelfPay           | 0                | 8,954            | -8,954          | 0%             |
| 40006 · Contributions/Grants          | 686,964          | 665,753          | 21,211          | 103%           |
| 40007 · Miscellaneous Income          | 9,934            | 8,268            | 1,666           | 120%           |
| <b>Total Income</b>                   | <b>3,703,931</b> | <b>4,401,144</b> | <b>-697,213</b> | <b>84%</b>     |
| <b>Gross Profit</b>                   | <b>3,703,931</b> | <b>4,401,144</b> | <b>-697,213</b> | <b>84%</b>     |
| <b>Expense</b>                        |                  |                  |                 |                |
| 50001 · Salaries and Benefits         | 3,104,327        | 3,136,437        | -32,110         | 99%            |
| 500011 · Professional Services        | 362,872          | 286,612          | 76,260          | 127%           |
| 50002 · Facilities Rental             | 204,437          | 204,802          | -365            | 100%           |
| 50004 · Advertising and Marketing     | 2,131            | 4,964            | -2,833          | 43%            |
| 50005 · Supplies                      | 152,421          | 167,012          | -14,591         | 91%            |
| 50005.1 · Bad debt                    | 28,772           | 8,750            | 20,022          | 329%           |
| 50006 · Housekeeping and Food         | 150,467          | 151,964          | -1,497          | 99%            |
| 50008 · Dues and Subscriptions        | 14,254           | 18,646           | -4,392          | 76%            |
| 50009 · Miscellaneous Expense         | 1,864            | 1,397            | 467             | 133%           |
| 5410-1 · Meetings & Conferences       | 9,951            | 25,028           | -15,077         | 40%            |
| 5570 · Property and Equipment Rental  | 9,166            | 10,096           | -930            | 91%            |
| 5710-1 · Fundraising Expenses         | 19,319           | 19,000           | 319             | 102%           |
| 5815 · Insurance Prop & Casualty      | 41,176           | 41,195           | -19             | 100%           |
| 5910 · Interest Expense               | 15,135           | 15,133           | 2               | 100%           |
| 60001 · Travel                        | 37,205           | 52,715           | -15,510         | 71%            |
| 600012 · Postage & Shipping           | 1,930            | 2,043            | -113            | 94%            |
| 6110 · Repairs and Maintenance        | 53,163           | 65,826           | -12,663         | 81%            |
| 6111 · Utilities                      | 89,934           | 101,822          | -11,888         | 88%            |
| 6999 · Uncategorized Expenses         | 0                | 0                | 0               | 0%             |
| <b>Total Expense</b>                  | <b>4,298,524</b> | <b>4,313,442</b> | <b>-14,918</b>  | <b>100%</b>    |
| <b>Net Ordinary Income</b>            | <b>-594,593</b>  | <b>87,702</b>    | <b>-682,295</b> | <b>-678%</b>   |
| <b>Other Income/Expense</b>           |                  |                  |                 |                |
| <b>Other Income</b>                   |                  |                  |                 |                |
| 40008 · Investment Income (Loss)      | 18,294           | 35,039           | -16,745         | 52%            |
| <b>Total Other Income</b>             | <b>18,294</b>    | <b>35,039</b>    | <b>-16,745</b>  | <b>52%</b>     |
| <b>Other Expense</b>                  |                  |                  |                 |                |
| 5510-1 · Depreciation & Amort Expense | 101,728          | 101,771          | -43             | 100%           |
| <b>Total Other Expense</b>            | <b>101,728</b>   | <b>101,771</b>   | <b>-43</b>      | <b>100%</b>    |
| <b>Net Other Income</b>               | <b>-83,434</b>   | <b>-66,732</b>   | <b>-16,702</b>  | <b>125%</b>    |
| <b>Net Income</b>                     | <b>-678,027</b>  | <b>20,970</b>    | <b>-698,997</b> | <b>-3,233%</b> |

| Current Month            | 4/30/2025    |                                  |  | last month                                  |           | change        |
|--------------------------|--------------|----------------------------------|--|---|-----------|---------------|
| cash                     | 85,966       |                                  |  | cash  | 180,844   | (94,878)      |
| net AR                   | 651,943      |                                  |  | net AR                                      | 621,293   | 30,650        |
| investments              | 2,774,326    |                                  |  | investments                                 | 2,842,545 | (68,219)      |
|                          | 3,512,235    |                                  |  |   | 3,644,682 | (132,447)     |
| days in the year         | 212          |                                  |  |   | 182       |               |
| Operating expense YTD    | 3,956,154    | arpa                             | 342,372                                  | 3,357,345                                   |           | 598,809       |
| depr                     | 101,728      |                                  |  | 87,162                                      |           | 14,566        |
|                          | 4,057,882    |                                  |  | 3,444,507                                   |           | 613,375       |
| cost per day             | \$ 19,140.95 |                                  |  | \$ 18,925.86                                |           | \$ 215.09     |
| days \$ on hand          | 183          | 6.02 months                      |  | 193   | (9.08)    |               |
| current Assets           | 3,623,716    |                                  |  | 3,753,854                                   |           | (130,138)     |
| current Liabilities      | 816,480      |                                  |  | 780,651                                     |           | 35,829        |
| current ratio            | 4.44         | current ratio - bigger is better |  | 4.81  |           | (0.37)        |
| average income           | 3,361,559    | 7                                | 480,223                                  | current mo                                  | 430,668   | (49,555)      |
| average expense          | 3,956,154    | 7                                | 565,165                                  | current mo                                  | 605,276   | 40,111        |
|                          |              |                                  |  |   |           |               |
|                          | 4/30/2025    | quarter                          |  |   |           | Q to Q change |
|                          | 4.44         | 4.81                             | current ratio                            | current a's / current l's                   |           | (0.37)        |
|                          | 1.99         | 1.48                             | debt service ratio                       | net income (loss) to current portion of ltd |           | 0.51          |
|                          | 19,141       | 18,926                           | avg daily oper co: cost / # days in year |   |           | 214.95        |
| cost per unit of service | \$ 119.95    |                                  |  | \$ 118.08                                   |           | \$ 1.87       |

**The Haven  
Donor Restricted Fund Balances**

|  |                              | <b>Balance</b>          | <b>FY25</b>             | <b>FY25</b>            | <b>Balance</b>          |
|--|------------------------------|-------------------------|-------------------------|------------------------|-------------------------|
| <b>Donor</b>                           | <b>project</b>               | <b><u>9/30/2024</u></b> | <b><u>Additions</u></b> | <b><u>Releases</u></b> | <b><u>4/30/2025</u></b> |
| Altrusa                                | literature grant             | 175                     |                         | (84)                   | 91                      |
| AZ Blue Foundation                     | staff training               | 12,899                  |                         | (12,899)               | -                       |
| AZCH                                   | native ways                  | 3,798                   |                         | (3,798)                | -                       |
| AZCH                                   | doors & windows              | -                       | 50,000                  | (25,518)               | 24,482                  |
| Children's Fund                        | Kid Costs                    | 3,236                   |                         | (3,018)                | 218                     |
| Davi's Groups                          | IOP groups by Davi           | 184                     | 400                     |                        | 584                     |
| Dental Services                        | cardinal charities & leveler | 3,141                   |                         | (52)                   | 3,090                   |
| Hellene Henrickson Fund                | IOP Housing                  | -                       | 10,000                  | (10,000)               | 0                       |
| Tucson Osteopathic                     | Educators' fund              | -                       | 5,000                   | (179)                  | 4,821                   |
| Various                                | Not Simply Red               | 497                     |                         | (497)                  | 0                       |
| Various                                | Wellbriety                   | 2,455                   |                         | (1,504)                | 951                     |
| Stonewall, et. al. - quasi endowment ? | Voevodsky Honorarium         | 174,425                 | 5,520                   | (26,650)               | 153,295                 |
|  |                              | <b>200,810</b>          | <b>70,920</b>           | <b>(84,198)</b>        | <b>187,531</b>          |
|  |                              |                         |                         | AR                     | -                       |
|  |                              |                         |                         |                        | -                       |
|  |                              |                         |                         | Reyn's                 | 156,399                 |
|  |                              |                         |                         | nbaz 1909              | -                       |
|  |                              |                         |                         | First Citizens 9966    | 62,654                  |
|  |                              |                         |                         | nbaz 5225              | -                       |
|  |                              |                         |                         | <b>ovr (sht)</b>       | <b>31,521.83</b>        |